

# Grant Opportunities and Incentives



*"Going **green** does not need to put you in the **red**."*

Word-worthy research and proposals are time consuming, requiring specialized skills not readily taught or learned by general office employees or even professional writers. Experience is equal to the odds of landing your grant.



The following are the top ten reasons for hiring us:

1. ***We know all the various portals required for proposals.*** We have the 'know how' to register your company on them.
2. ***We sit down and write the proposal, not spend time discussing what the proposal should be*** –a situation that often happens when an inexperienced person is assigned the task
3. ***We understand the process and know what it takes to meet deadlines.*** Even a well written proposal will be rejected if it is a microsecond too late.
4. ***We know how to research details to determine the best opportunities for your company.*** You could spend hours researching government websites without determining the best opportunity for YOUR needs.
5. ***We know the application system.*** Do you really want to risk a million dollar mistake due to not understanding the basics of Grants.gov?



6. ***You don't have to make us your "employee"***. If you don't like our work, you can cancel our contract. However, we have a very high success rate.
7. ***We know what to look for, and where to look***. We work with governmental agencies and can read through details of a solicitation knowing exactly how to respond.
8. ***We've done it a gazillion times***. With years of experience with grant applications ranging from \$1,000 to \$49 million, we have helped many businesses recognize their goals and dreams.
9. ***We gain outside support for your proposal***. Through our connections, we solicit support from governmental agencies that would benefit from your award. They help move your proposal to the top of the stack.
10. ***We know how to say it***. We've been exposed to different ideas and technologies; we know how to put it together to have your proposal heard.



***Every year, grants are offered by federal agencies which award up to several million dollars for companies taking a 'green' initiative.***

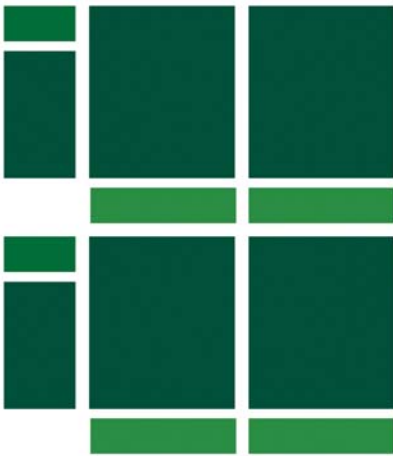
These federal programs are offered for companies who upgrade or construct buildings with energy efficient products. Similar financing comes from states/counties/cities/local utilities that offer incentives, rebates, and tax incentives to have companies "go green".

***As grant money is money that does not have to be paid back, it is beneficial for companies to utilize.***

We will continue to see more opportunities for grants and government funding, and state and local incentives that are not currently posted, as hundreds of grants and incentives are posted and updated daily.

***State and local governments also offer incentives to companies who choose to set a positive example in their communities by saving on energy, and natural resources.***

These incentives can provide funding to significantly reduce the cost of implementing an energy efficient product; such as 70% of the cost for the installed system. Incentives can offer an amount based on the energy saved in those buildings, such as \$.05- \$.10/kW saved, or \$17-\$200 for every fixture installed.



***Other programs offer an outright amount for areas of low income or high energy cost.***

For example, solar grants can offer up to \$500,000 for displacing natural gas by utilizing solar heaters. These grants and incentives focus on energy efficient measures, solar and wind products, and intelligent sensors.

***Certified in EPAAct, EDSS has the knowledge and expertise and Federal Certification to help you meet and exceed the ASHRAE standards required for the deduction.***

In addition, we will work with your accounting team on the paperwork involved in filing with the IRS. With grant writers and specialists on staff, EDSS can assist your business in finding ways to afford the changes, and will do the leg work for you to obtain these incentives.

## Let our 12 programs maximize your savings!

- » Energy Efficiency Analysis
- » EPA Federal Tax Deductions
- » Facility Energy Audit (FEA)
- » Utility Analysis
- » Lighting Design
- » Cost Segregation
- » Lamp Maintenance Programs
- » Carbon Reduction Certification
- » Geothermal Programs
- » Solar and Wind Technology
- » Grants
- » Tax and Utility Rebates



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